



brokering dreams



dreams to live in

We know what home means to you.

The property – for us, it is a matter we are passionate about, for you, it is home. That is exactly how you should feel with us: at home!

To call a home your own; this heartfelt wish can originate from a plethora of places. Your home might be a reasonable and forward-thinking investment or it might simply be the very centre of your and your family's lives.

There is trust – in purchasing just as much as in selling: This is what our business model is ultimately based on.

And it is based on success – together with you.

Welcome to the VAL Group Zermatt.



building trust

We bring buyers and sellers together.

The VAL Group Zermatt accompanies you through the entirety of the purchasing and selling process. Committedly, professionally – and personally. It connects the seller with the buyer. This task is as wonderful as it is challenging. A home to call your own is often linked to both personal and financial commitment; more than enough of a reason, then, to choose your real estate broker with **utmost care**.

The VAL Group Zermatt uses its tightly-knit net of relations to always be informed about current circumstances of supply and demand in the real estate business. Its extensive knowledge of the market and its wide range of competence allows for a serious and goal-oriented processing of purchasing and selling mandates as well as for their timely success.



in good hands

Modern, digital, innovative – and professional.
But most importantly: free!

Personal and regional. VAL Group Zermatt's staff share a strong connection to the region they call their home and therefore possess indispensable knowledge about the market. Although we do strongly believe in technological innovation and digital availability, what we do always revolves around our personal relation with you as well as with your buyers or sellers.

Up-to-date and innovative. We believe in digitalisation and innovation just as much as we value the professional presentation of your objects on all relevant platforms. The VAL Group Zermatt informs its customers in real-time about any and all activities, transactions and forms of feedback by potentially interested parties.

Free of charge. Before the notarial certification of your object, our services to you as a seller are completely free of charge. The VAL Group Zermatt wants the same thing as its clients - to successfully sell the object at hand.

Our clients are never permanently bound to our portal. Any and all offers can be withdrawn whenever you want to.

Again: Free of charge, of course.



*what can we do
for you?*

Our various services include:

- The professional evaluation of your property
- Sales documentation including professional photographs and drone recordings
- Marketing on all relevant platforms as well as via our network
- Consultation during the entirety of the buying and selling process by an expert
- Assistance in matters concerning notarised agreements, insurance and financing of your property.

Would you care for a little less? The VAL Group Zermatt offers a perfect and absolutely complete service. However, it is our customers who ultimately decide which of our services match their individual needs.

We adjust to you – and not the other way around!



who are you?

Zermatt, das Matterhorn – und Sie!

At the foot of the Matterhorn lies the town of Zermatt; famous beyond the borders of Switzerland and Europe, with a certain undeniable aura of mundanity – and yet: Zermatt is a gem in the midst of the mighty alps, an illustrious jewel whose touristic rise is deeply intertwined with what is probably the most famed mountain on the planet. The car-free paradise's age-old original charm has stood the test of time to remain unchanged to this day. It is probably due to this steadiness that Zermatt is known to be one of the most sought-after places to live life in, a place attracting visitors from all over the world, back in the day just as much as in modern times.

A hotspot brimming with life or a retreat to slow things down? How would you like Zermatt? Create something that's precious, personal, perfect – somewhere you feel at home, naturally.

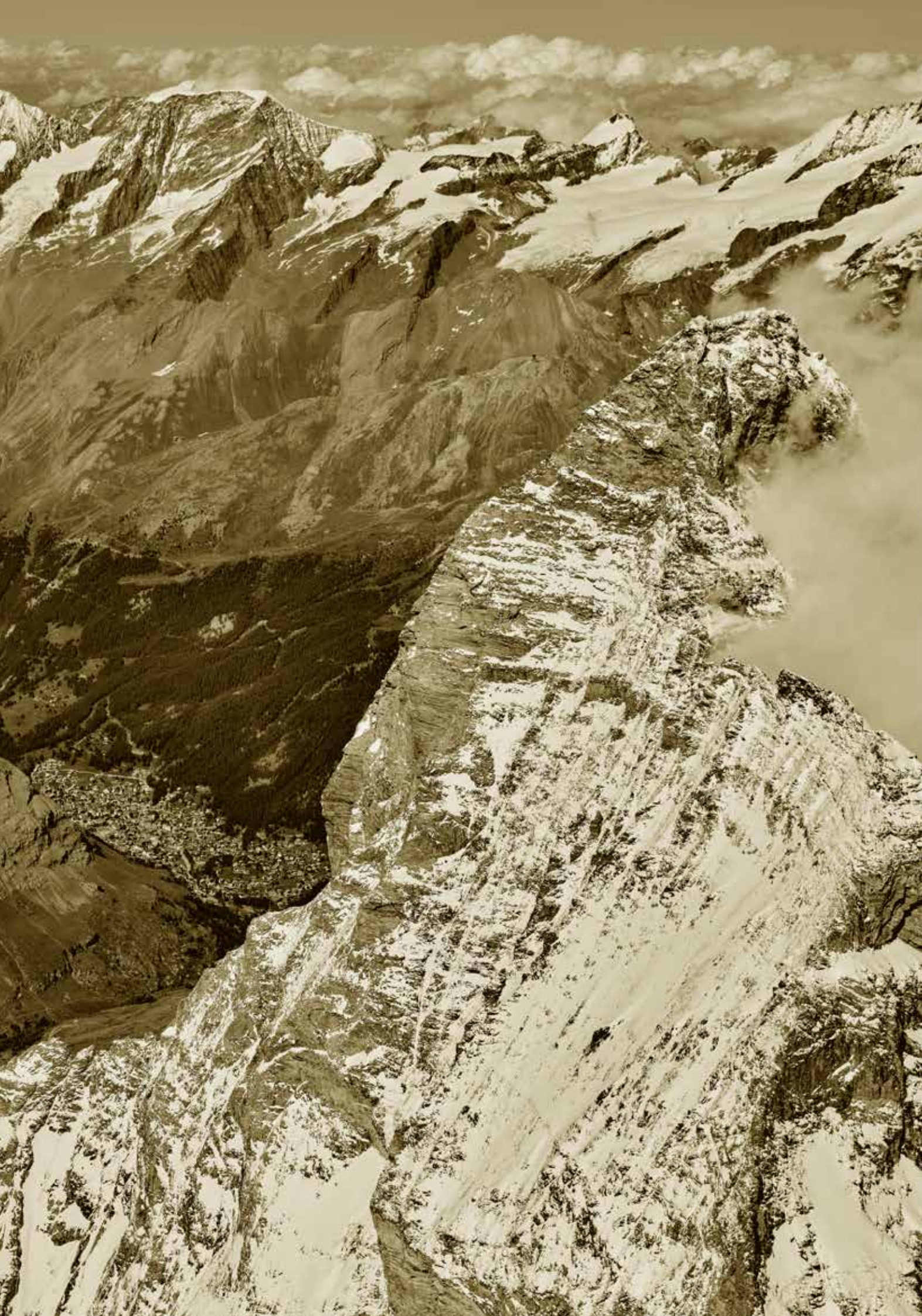
In the spirit of the great Goethe: Here, I am human, here, I can be.

Of course, not everyone can live in Zermatt – but everyone should try to!

The **VAL Group Zermatt** is there to help.

At the peak of Switzerland – at the peak of the world.

welcome home!



VAL Group Zermatt are people!

To us, digitalisation is so much more than a buzzword. When buying and selling “**objects to live in**”, digitalisation is indispensable. Modern technology makes your offer visible and is the first point of contact between buyer and seller, between seller and buyer.

Our usage of cutting-edge technology goes hand in hand with the request of buyers and sellers to get a realistic grasp of an object without any complications or delays – fast and discretely.

So far, so insufficient. To use today’s technology is one thing. Without a close contact to you and your potential buyers and sellers, however, technology alone means nothing! We want to build trust, and this is why we always start with a direct and personal dialogue.

We would like to get to know you to be able to introduce the VAL Group Zermatt and its interdisciplinary services.

We look forward to meeting you.



Bravenex

Welcome home!
We look forward to meeting you.

Everyone knows Zermatt; everyone knows about the Matterhorn. We and VAL Group Zermatt are at home there. This is by far not the same. Because being at home means knowing about the local liabilities, means understanding ourselves and each other - means knowing our way around our common world. And real estate - VAL Group Zermatt likes to speak of „Wohn(t)räumen“, because „real estate“ does not describe what it is for us. However, the knowledge of each other primarily creates something without which a sustainable business model is simply not possible, not only at the foot of the most famous mountain in the world: trust!

The owners and the managing partners are deeply rooted in the village and therefore familiar with the Matter values. But that is only one thing.

In order to be able to offer you a perfect partnership, we use, in addition to all down-to-earth values, the most innovative technology and have always relied on digitalization. For us, this is much more than just a buzzword. It is also indispensable in the purchase and sale of „objects for living“. We think that's a good thing: It makes your offer visible and efficiently creates the initial contact between you and the buyer and seller - between seller and buyer.

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